September 19, 2018

Sumner County Schools Transportation Department

RE: Questions and answers (in red) pertaining to the 78 passenger bus bid

General Questions:

- 1. How will SCS evaluate a bid exception taken to a particular spec that an OEM does not offer? SCS will evaluate an exception on an individual basis. While the bid specification is what we prefer, we will certainly entertain any equivalent and/or company specifications and warranties.
- 2. If a dealer does not comply with a bid specification and does not list it as an exception, how will SCS respond to that?
 - SCS understands that many products change without us knowing it. Each dealer is asked to notate why they can't meet the specification.
- Shall the bids be submitted in two separate envelopes?
 Yes. Please place each bid in its own envelope as there will be two separate bid openings.
- 4. What if the dealer doesn't have an ISO Certification available?

 If an ISO Certification is not available, please add any certification that the dealership has.

Questions and answers pertaining to the 78 passenger Conventional bid:

- 1. Will you accept a 21K rear axle in lieu of a 23K rear axle as the actual loaded weight is only 19,741 lbs. for our product?
 - Due to issues we have faced with rear suspension, SCS is requiring a 23k rear axle.
- How many camera heads do you require?SCS is requiring 6 camera heads in the following areas:
 - 1 Front facing the back
 - 1 Above driver's head facing the door
 - 2 On the inside right side facing the isle, staggered with the left side
 - 2 On the inside left side facing the isle, staggered with the right side
- Will you accept an electric crossing control arm vs. an air crossing control arm? Yes
- 4. Do you require a mid-ship heater AND a rear mounted heater located under the passenger seats rated at 80,000BTU's minimum each?
 - SCS does not require a mid-ship heater, only a rear heater as in the specifications.

- 5. Will you accept 16.5"x5" front and 16.5"x7" rear brakes? Prefer the bid specifications
- Are pilasters painted black required?Exceptions will be made for pilasters on color.
- 7. Is the Transpec stop arm requested the one that spells "STOP" with LED lights? What would be considered an equivalent?

Yes. The Transpec stop arm which spells "STOP" with LED lights. An equivalent is considered a stop arm with the same type description with LED lights which meets Tennessee standards.

- 8. Will SCS accept a Leece Neville brand alternator with equal or greater amp rating? Yes. Leece Neville must be equal or greater amps.
- 9. Will SCS accept a 628 square inch radiator?

Yes. If the radiator achieves the engineering standards and is designed to work within the requirements of the cooling system for the product.

- 10. Is there a specific GVWR you are trying to achieve with the front axle springs? SCS is asking for a front spring which will correspond with the front axle.
- 11. Will you accept a 21,000 lbs Hendrickson Suspension? Yes. As long as it is not an air ride suspension.
- 12. Will you accept a 78-passenger bus with a 280" wheelbase? Yes.
- 13. Will you accept body mounts with one bolt?

Yes. SCS will accept one bolt on the body mounts if the body mounting system does not require two bolts per body mount and provides equivalent or superior strength and safety.

- 14. Will you accept a low profile Spheros hatch? Yes.
- 15. Will you accept a $\frac{1}{2}$ " plywood flooring screwed into metal sub-floor with metal aisle trim? Yes.
- 16. Will you accept a stepwell heater with vents that are integrated into the front heater and defroster system with a rating of 90,000 BTUs?
 Yes.
- 17. Will you accept halogen headlights? Yes.